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INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

AND

INTERNATIONAL FINANCE CORPORATION

COUNTRY PARTNERSHIP STRATEGY PROGRESS REPORT

FOR

FORMER YUGOSLAV REPUBLIC OF MACEDONIA FOR THE PERIOD FY07–FY10

March 4, 2009

South East Europe Country Unit Europe and Central Asia

Southern Europe and Central Asia International Finance Corporation

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Date of Last Country Partnership Strategy: March 2, 2007

CURRENCY EQUIVALENTS

(Exchange Rate Effective February 26, 2008)

Currency Unit = Macedonian Denar (MKD) US\$ 1.00 = MKD 48.05

GOVERNMENT'S FISCAL YEAR

January 1 – December 31

ABBREVIATIONS AND ACRONYMS

AAA	Analytical and Advisory Activities	FSAP	Financial Sector Assessment Program
APL	Adaptable Program Loan	FY	Fiscal Year
	Business Environment and	fYR	Former Yugoslav Republic
BEEPS	Enterprise Performance	GDP	Gross Domestic Product
	Surveys	GEF	Global Environment Facility
BERIS	Business Environment Reform and Institutional Strengthening	HIF	Health Insurance Fund
DENIS	Project		International Bank for
CAS	Country Assistance Strategy	IBRD	Reconstruction and Development
CCT	Conditional Cash Transfer		International Development
CEM	Country Economic	IDA	Association
CFA	Memorandum County Fiducium Accessorate	IFC	International Finance
CrA	Country Fiduciary Assessment		Corporation
CPPR	Country Portfolio Performance Review	IMF	International Monetary Fund
CPS	Country Partnership Strategy	IPARD	Instrument for Pre-Accession for Rural Development
CPSPR	Country Partnership Strategy		Legal and Judicial
	Progress Report	LJIIS	Implementation and
DPL	Development Policy Lending		Institutional Support Project
EBRD	European Bank for Reconstruction and	MEPSO	Electric Power Transmission Company
EBKD	Development		Multilateral Investment
EC	European Commission	MIGA	Guarantee Agency
ECA	Europe and Central Asia	MKD	Macedonian Denar
FOCEE	Energy Community of South	MOH	Ministry of Health
ECSEE	East Europe	NATO	North Atlantic Treaty
ELEM	State-owned Electricity	NATO	Organization
	Generation Company	o E o B	Organization for Economic
ESW	Economic and Sector Work	OECD	Co-operation and Development
EU	European Union		Programmatic Development
FDI	Foreign Direct Investment	PDPL	Policy Loan
FIAS	Foreign Investment Advisory Service	PER	Public Expenditure Review

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PHRD	Policy and Human Resources	TA	Technical Assistance
PHKD	Development	TF	Trust Fund
RECRP	Real Estate Cadastre and Registration Project	TTFSE	Trade and Transport Facilitation in South East
	Road to Europe -Program of		Europe
REPARIS	Accounting Reform and	UN	United Nations
ICH PHOS	Institutional Strengthening	USD	United States Dollar
	Project	WB	World Bank
SME	Small and Medium Enterprise		
SPIL	Social Protection Improvement Loan		

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FORMER YUGOSLAV REPUBLIC OF MACEDONIA COUNTRY PARTNERSHIP STRATEGY FY07–10 PROGRESS REPORT

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FORMER YUGOSLAV REPUBLIC OF MACEDONIA COUNTRY PARTNERSHIP STRATEGY FY07-10 PROGRESS REPORT

1. This Country Partnership Strategy Progress Report (CPSPR) assesses progress in implementing the FY07–10 Country Partnership Strategy (CPS) for the former Yugoslav Republic of Macedonia (fYR Macedonia), which was discussed by the Board of Executive Directors on March 27, 2007. The CPSPR confirms the overall direction of the World Bank Group program while introducing adjustments to the evolving partnership through the remainder of the CPS period, including the introduction of a streamlined CPS results framework.

I. COUNTRY CONTEXT

A. POLITICAL DEVELOPMENTS

- A new Government took office in August 2008 supported by a strong coalition but facing setbacks on integration with the North Atlantic Treaty Organization (NATO) and the European Union (EU). The new governing coalition holds more than two-thirds of the seats in Parliament and includes the so-called "Badinter" majority, which is required for legislation that has significant implications for ethnic minorities. The snap elections leading to the new Government were organized following the April 2008 decision by NATO to not extend membership to fYR Macedonia. This decision represented a major disappointment, especially as NATO invited Croatia and Albania to join. NATO made clear that an invitation to fYR Macedonia will be extended as soon as a mutually acceptable solution to the dispute over the country's name is reached with Greece. Resolution of this long-standing UN-mediated dispute would also have important implications on fYR Macedonia's aims to launch negotiations for EU membership, for which the country achieved candidate status in December 2005. These aims, however, suffered a further setback as observers from the Organization for Security and Cooperation in Europe reported that international standards were not met in the conduct of the June 2008 parliamentary elections. The conduct of the presidential and municipal elections scheduled in March 2009 will be critically important.
- 3. In November 2008, the European Commission noted in its annual Progress Report some headway toward EU standards, particularly on economic criteria, but insufficient advances on political criteria. Given relatively little progress on the political front, which is reflected in the lack of constructive political dialogue and the need for further strengthening of the judiciary, the Report did not recommend a date for the start of EU accession negotiations. EU membership enjoys the overwhelming support of the population, and remains a key government goal and a driving force of the government program.

B. ECONOMIC DEVELOPMENTS

4. Economic growth until recently accelerated fueled by continued structural reforms and prudent macroeconomic policies (see Table 1). Real GDP growth averaged 5.6 percent in 2007 and 2008. The investment to GDP ratio began to rise, and fYR Macedonia attracted increasing Foreign Direct Investment (FDI). Job creation trends turned positive and the employment rate rose from 39 percent in early 2006 to 42 percent in mid-2008, although

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¹ Report No. 38840-MK.

unemployment remained very high. Credit growth peaked at 40 percent in April 2008,² and the ratio of private credit to GDP doubled from 20 percent in 2003 to more than 43 percent in 2008. Unlike several countries in the region, fYR Macedonia's credit growth has been driven by deposit growth, not capital inflows. Despite rapidly declining prospects for growth in 2009 due to the global economic downturn, fYR Macedonia needs to build on its recent success and sustain higher growth rates over the longer run to significantly reduce poverty, which remained stubbornly high at about 19 percent from 2002 to 2006.

- 5. The Government's structural reform program focused on improving the investment climate through regulatory reform, liberalization of the banking and telecommunications sectors, and anti-corruption activities. Testament to the brisk pace of reform was fYR Macedonia's fourth place ranking in the 2008 *Doing Business* Index of Top Reformers. Progress was also made in tackling corruption: fYR Macedonia improved its ranking in the Transparency International Corruption Index from 105 in 2006 to 72 in 2008.
- 6. Monetary policies were tightened in 2008. After relatively loose monetary policies in 2006 and 2007, the Central Bank raised its intervention interest rate from 5 percent in 2007 to 7 percent in 2008. The Central Bank also introduced additional reserve requirements to slow the pace of credit growth and help maintain parity with the Euro while limiting inflation threats from external commodity price shocks. Credit growth eased to 34 percent in December 2008. The banking system remains healthy and, according to the 2008 Update of the Financial Sector Assessment Program (FSAP), is sufficiently capitalized to withstand a range of shocks. About 55 percent of the stock of private sector credit is either denominated in foreign currency or indexed to foreign currency. This ratio has been stable for several years as has the ratio of foreign currency deposits to total deposits, at about 50 percent. However, the recent Article IV consultation of the International Monetary Fund (IMF) concluded that additional steps are needed to control credit expansion.
- 7. **Fiscal policy turned sharply expansionary in late 2008 after several years of fiscal prudence**. The Government ran surpluses in most years since 2003, and gross public debt was cut in half from more than 40 percent of GDP in the early 2000s to about 20 percent in mid-2008. However, in the last quarter of 2008, the budget deteriorated from a surplus of 3 percent of GDP to a deficit of about 1 percent of GDP. Some of this surge in expenditure represented transfers to budget entities in the last weeks of the year. The fiscal stimulus of these transfers will be felt in 2009 when these entities spend the funds. In December, Parliament adopted a 2009 budget which envisages a further fiscal expansion and a deficit of 2.8 percent of GDP.
- 8. The recent fiscal expansion raises concerns given the rapidly deteriorating current account deficit and the historic global financial crisis and economic downturn. Rising energy and food prices in the first half of 2008 represented a terms of trade shock, which, together with high imports of investment goods, contributed to widening the current account

² April 2008 over April 2007.

Rankings under the annual *Doing Business* reports assess progress covering previous years. For example, the 2008 report covers data from April 2006 to June 2007. See http://www.doingbusiness.org/ for more information.

⁴ December 2008 over December 2007.

⁵ Private external debt grew from about 25 percent of GDP in the 2004 and 2005 to about 35 percent of GDP in 2007 and 2008 (using IIP methodology, see footnote 9 below). This growth was driven largely by an expansion of trade credits in the expanding textile and metals sectors.

deficit from 4.4 percent of GDP in 2007 to 13.2 percent in 2008.⁶ This deficit was financed in part by FDI, which reached 6.8 percent of GDP in 2008. However, FDI dropped sharply in the fourth quarter of 2008 and by end-2008 reserves began to fall. Prospects for exports (heavily concentrated in metals and textiles), FDI, and private transfers are exceptionally poor in 2009. Metal exports have already been hard hit.

9. Given fYR Macedonia's growing economic vulnerabilities, caution is warranted in fiscal policy in 2009. FYR Macedonia's fixed exchange rate has served the economy well and the Government has noted its commitment to this regime. The Government's macroeconomic projections prepared in late 2008 and approved by the Parliament as part of the budget in December 2009 are presented in Table 1 (see column labeled "2009 Projected Budget"). More recent projections by the World Bank, presented in the final column of Table 1, take into account the deteriorating global conditions. This challenging external environment calls for a more prudent fiscal policy, which would require a revision of the 2009 budget and reflect the Government's commitment to support the exchange rate regime. A failure to sufficiently tighten fiscal policy would likely stimulate domestic demand and worsen the current account deficit, which could lead to falling reserves and pressure on the exchange rate. To offset the expenditure surge from late 2008, the Government could also slow the execution of budgeted capital expenditures to contain the budget deficit before adopting a supplementary budget. In the current environment, protecting transfers to the poor is also critically important.

⁶ Current account data exclude reinvested earnings and unallocated profits.

Table 1: fYR Macedonia – Key Economic Indicators					
				2009	2009
			2008	Projected	Projected
	2006	2007	Estimate	Budget ⁷	WB staff ⁸
National Accounts					
Real GDP growth (percent)	4.0	5.9	5.3	5.5	3.0
Investment (percent of GDP)	21.9	24.2	26.4	30.0	24.6
Unemployment rate (percent)	36.3	35.2	34.0	31.5	
Fiscal Accounts (percent of GDP)					
Revenues, including grants	33.3	33.8	33.4	36.8	33.7
Expenditures	33.9	33.2	34.2	39.6	33.7
Balance, including grants	-0.5	0.6	-0.8	-2.8	0.0
External Accounts (percent of GDP)					
Current Account balance, including					
transfers	-0.5	-4.4	-13.2	-11.0	-11.3
Foreign Direct Investment	6.3	5.7	6.8	7.4	4.0
External Debt (GDF methodology)9	37.8	35.2	33.1	•••	36.6
External Debt (IIP methodology)	51.6	52.8	50.0		
Gross Reserves					
(months of next year's imports)	3.9	3.6	3.5	•••	3.0
Short term external debt					
(in percent of Official Reserves, IIP					
methodology)	50.5	59.4	71.4	•••	
Inflation					
Consumer Prices (period average)	3.2	2.3	8.3	3.5	2.6

Sources: National Statistics Office, Ministry of Finance, Central Bank, World Bank staff estimates

C. COUNTRY PRIORITIES AND CPS RELEVANCE

1. The Government is committed to accelerating the structural reform program. The five strategic priorities of the Government are: (i) increase the standard of living and quality of life through job creation, sustained economic growth, and improved competitiveness; (ii) achieve NATO and EU integration; (iii) continue the effective implementation of the rule of law and the struggle against corruption and organized crime; (iv) maintain good interethnic relations and coexistence based on principles of mutual tolerance and respect; and (v) increase investment in education.

2. The two pillars of the CPS, and its underlying theme of supporting the country's objective of EU membership, remain consistent with government priorities. These pillars

⁷ 2009 Macroeconomic framework underpinning the 2009 Budget adopted by the Parliament (Official Gazette of Republic of Macedonia no.166 from December 31, 2008) based on assumptions about economic developments from late 2008.

⁸ World Bank projections as of February 2009 reflecting further unfolding of the global economic crisis, its possible impact on fYR Macedonia and proposed policy response.

⁹ External debt using the Global Development Finance (GDF) methodology excludes trade credits, and currency and deposits, whereas the International Investment Position (IIP) methodology includes estimates of these items. Trade credits are estimated at about 11 percent of GDP in fYR Macedonia. A significant part of fYR Macedonia's foreign trade (textiles and iron and steel trade) involves processing of imported raw materials. In fYR Macedonia trade credits in the IIP methodology are predominantly made up of estimated values of these inputs from the time they are imported into fYR Macedonia until they exported. These trade credits carry low risks given that processors in fYR Macedonia are paid for their services only after the final product is delivered.

include: (i) fostering job-creating economic growth and increasing living standards for all; and (ii) improving governance and transparency in public sector delivery to support a market economy. The CPS continues to present opportunities to showcase successful implementation of the World Bank's Middle Income Country agenda, particularly by ensuring responsiveness to country demand and strengthening the focus on results, speed, flexibility and selectivity.

3. This CPSPR introduces a revised and streamlined results matrix (see Annex 1). The revised matrix features a smaller number of outcomes and milestones grouped under four outcome clusters to achieve cross-sector CPS synergies. These clusters include: (i) growth and competitiveness; (ii) business environment; (iii) human development; and (iv) infrastructure. The two pillars of the CPS, as well as the objective of supporting the country's aspiration of joining the EU, are reflected in each of these four outcome clusters.

II. IMPLEMENTATION PROGRESS

A. PROGRESS TOWARDS CPS OUTCOMES

- 4. **CPS** implementation progress is assessed against the LEADS methodology. A graphical illustration of CPS implementation progress is provided in Figure 1. Highlights of progress are described below, with a fuller description of progress in Annex 2.
- 5. Good progress was made under the competitiveness and business environment outcome clusters. Key actions were taken to increase labor market flexibility: legislation was revised and the authorities decided to reduce the labor tax wedge. Significant headway was made in land reform: coverage of the real estate cadastre increased from 44% in 2005 to 82% in December 2008, and the number of real estate transactions rose significantly, from 220,000 in 2007 to 480,000 in September 2008. Despite this significant increase in transactions, 90% of real estate offices reduced the time to register a sale to 5 days or less, compared to an average of 60 days in 2004.
- 6. In agriculture, authorities continued to strengthen institutions and practices to comply with EU standards. The Ministry of Agriculture was reorganized and a payment agency established to manage rural development assistance, particularly under the EU's Instrument for Pre-Accession for Rural Development (IPARD). Under the business environment outcome cluster, authorities substantially reduced the number of days to register a business, introduced a regulatory impact assessment for new legislation, and applied a regulatory "guillotine" to amend or eliminate 37 laws and 374 bylaws. Judicial services and infrastructure are being upgraded, and a new trustee chamber for helping to manage bankruptcy disputes was established.

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¹⁰ The LEADS methodology is drawn from a review of Poverty Reduction Strategies in 59 countries. The LEADS methodology forms the basis for the formulation of targets and assessment criteria of Paris Declaration Indicators 1 (operational development strategies) and 11 (results-oriented frameworks). The methodology enables an assessment of the extent of action taken toward achieving development objectives. The assessments are judgment-based and reflect the direction in which concrete actions are moving toward fulfilling these objectives, rather than absolute progress.

Figure 1: CPS Implementation Progress

CPS outcome cluster	CPS outcome	CPS implementation progress				
	areas	Little progress	Elements exist	Actions taken	Largely developed	Substantially in place
	Labor market		-			
Competitive- ness/Growth	Land reform					
ness/Growth	Agric. capacity		7 .			
	Doing business					
Business Environment	Reg. reform				, t.	
Environment	Judicial reform					
	Education					
Human	Health					
Development	Social protect.					
Infrastructure	Transport					
	Energy	ter .				
	Munic. services					

L (little or no progress): Action remained at a virtual standstill, due to a variety of circumstances, such as political developments, capacity constraints, and unforeseen events.

Progress was also achieved under the human development and infrastructure outcome clusters. Steps were taken to improve the quality of primary and secondary education, including strengthening sector management and establishing quality assurance systems and a national assessment tool. Advances were made in strengthening the finances and operations of the Health Insurance Fund and Ministry of Health. Health system revenue rose by about 18% from 2003 to 2007, and the obligations of the public health sector fell from 1.7% of GDP at end-2005 to 0.5% in September 2008. In social protection, a mandatory funded pension system was introduced, and a single management and information system for social assistance was designed. This latter system will support comprehensive consolidation and improved targeting of cash benefits, including the introduction of Conditional Cash Transfer (CCT) programs. In infrastructure, the Macedonian Railways was split into separate entities for operations and infrastructure, improving the efficiency of railway operations. Transport services and linkages with Southeast Europe are being upgraded, with tenders for 288 kilometers of regional roads underway. Some progress was made on integrating the electricity network into the Southeast European market. The power transmission line to Greece was completed and work on a mediumterm energy strategy was started, but implementation arrangements for the new liberalized market model are lagging and relationships among the key institutions in the energy sector have become tense. A national strategy to develop and strengthen communal enterprises was developed, and implementation of a municipal infrastructure and services project is expected in late 2009.

E (elements exist/being considered): There is some basis for progress, either through what already exists or through definite plans.

A (action being taken): Progress was made, although yet insufficient, and the basis exists for more substantive progress.

D (largely developed): Significant action has already been taken, although further action is needed.

S (substantially in place): The activity is virtually accomplished, with mechanisms in place to adapt and sustain it over time.

B. CPS PROGRAM IMPLEMENTATION

- 8. The CPS proposed a lending program of US\$220 million to US\$280 million. The CPS envisaged lending comprising up to three development policy operations, nine investment operations, and one project supported by the Global Environment Facility (GEF). Two investment lending operations were left undetermined for FY10, with the expectation that the lending program would be reviewed during the CPSPR to ensure that World Bank support remains fully responsive to evolving country needs.
- 9. In FY07 and FY08, six projects were approved with a combined commitment of approximately US\$205 million. These operations included two development policy operations, two projects in the transport sector, one project in agriculture, and one GEF grant project in sustainable energy. Responding flexibly to evolving government priorities, the Regional and Local Roads project was brought forward a year and significantly increased to US\$105 million, and the Conditional Cash Transfer project was moved to FY09. The Technological Change and Higher Education project may be considered in the next CPS. These projects complement eight ongoing operations approved between FY04 and FY06 in land administration, transport, energy, education, and health (see Annex 9). Looking forward, in addition to the Conditional Cash Transfer project, a Municipal Services Improvement project is expected to be proposed to the Board in late FY09.
- 10. The performance of the active lending portfolio, which totals US\$252 million in commitments, is solid. Most projects are rated satisfactory on implementation progress and progress toward development objectives. Five projects are rated moderately satisfactory because of implementation delays, but authorities are taking measures to strengthen their implementation. Despite the inevitable delays tied to the elections and government transition, the near 20 percent disbursement ratio in FY08 exceeded the ECA average. In addition, implementation arrangements for all but one project are fully mainstreamed into national structures to enhance institutional capacity.
- 11. The World Bank provided relevant analytical and advisory assistance, including "just-in-time" support. The World Bank strengthened authorities' understanding of key fiscal and economic challenges through core economic and sector reports: an assessment of financial management and public procurement systems through the FY07 Country Fiduciary Assessment (CFA); an analysis of public expenditures in key sectors through the FY08 Public Expenditure Review (PER); and an analysis of factors underlying economic growth through the FY09 Country Economic Memorandum (CEM). Targeted sector analyses included the FY07 Municipal Development Sector Note and the FY07 Studies on Access to Land for Investments and Security of Land Tenure. Assistance through the donor-funded Regional Program of Accounting Reform and Institutional Strengthening (REPARIS) project supported implementation of a strategy to improve corporate financial reporting. Annex 6 outlines actual and planned non-lending activities.
- 12. IFC provided investments and advisory services to strengthen the business environment and competitiveness. IFC's committed portfolio of US\$73 million includes an equity investment to a Fund supporting SMEs; a pre-privatization equity investment in Macedonian Telecommunications; an equity investment in Stopanska Banka; and a loan to the

Macedonian Power Distribution Company. In addition, IFC has invested about US\$200 million in regional projects in the infrastructure, commercial property and SME sectors that are looking for investment opportunities in the region including in fYR Macedonia. In Advisory Services, IFC focused on enhancing the country's competitiveness as a location for investment by providing assistance to the Investment Promotion Agency, working on value chain analyses, supporting regulatory reform policy, and working on a regional sub-national Doing Business study. IFC's Foreign Investment Advisory Service (FIAS) partnered with the FY05 Business Environment Reform and Institutional Strengthening project (BERIS) to reduce the time and procedures to register a business, and to develop the regulatory impact assessment tool. To improve bank and corporate governance, IFC provided support to strengthen regulatory bodies and build business capacity through company interventions, trainings and conferences. IFC's Recycling Linkages Program improved the lives of poor families who collect scrap materials while promoting a cleaner environment and energy conservation. Under this program, 19 companies received advisory services, a law on waste packaging was drafted, and about 500 people, including 260 individual scrap collectors, were trained. IFC's Alternative Dispute Resolution Program supported training of mediators, judges and lawyers, and the development of two Pilot Projects that successfully resolved many cases, freeing over US\$3 million in one year. Through the International Technical Standards and Regulations program, IFC supported 7 large export oriented companies and helped two of them increase export sales by US\$12 million.

C. LESSONS LEARNED AND GUIDING PRINCIPLES GOING FORWARD

- 13. **Results management.** CPS results management needs strengthening. Though efforts were made to partially revise project-level results frameworks, additional improvements are needed at the program level, particularly to strengthen the role of the CPS results matrix as a joint Government/World Bank Group results management tool. The results matrix has been revised and simplified under this CPSPR to feature: (i) a smaller number of more tightly focused CPS outcomes and critical milestones; (ii) clearer and more realistic milestones; and (iii) better linkages to project results matrices.
- 14. Implementation. Pro-active management of CPS implementation is a key driver of improved results. Portfolio implementation was strengthened by introducing a quarterly CPS implementation review employing an easily understandable review matrix. Developed and regularly updated by the Government and the World Bank, the matrix and the associated reviews highlight key short-term project milestones and bottlenecks, providing a vehicle for problem solving. Recommended actions are discussed by the Government during its regular sessions and summarized in a government decree that is binding for respective institutions.
- 15. Integration. World Bank Group activities need to be better integrated to increase impact. A "One-stop-shop" approach was introduced that integrates Bank Group interventions designed to strengthen the business environment. A joint World Bank/IFC/FIAS business environment specialist was hired, a business environment core team was established, and the role of the World Bank Group approach on business environment services is being strengthened.
- 16. Leverage. Reductions in bilateral aid and increases in EU assistance suggest further World Bank support to help leverage external assistance and strengthen national implementation capacity. FYR Macedonia receives relatively high levels of Official

Development Assistance measured on a per capita basis.¹¹ However, national project management and implementation structures need significant and rapid upgrading to effectively manage external support, including EU pre-accession assistance. The World Bank has partnered with the EC to help authorities to better coordinate and leverage external resources and to increase the synergies of donor assistance. The Government has adopted a pragmatic approach to donor coordination that aims to introduce program-based approaches in a few key sectors of major importance to EU accession. In addition, the World Bank has been promoting close collaboration with other development partners, including through co-funding of World Bank projects, such as in education, by bilateral partners, particularly the Austrian, Dutch, French and Swedish Governments.

17. Consolidation. The impact and effectiveness of World Bank support may be enhanced by offering fewer, larger lending operations and accelerating project delivery. The current portfolio's numerous projects with relatively low financing amounts suggests giving more consideration to consolidating and scaling-up operations. Strategically differentiating lending and non-lending services is also important to ensure responsiveness to country needs and efficient use of resources. The FY08 Local and Regional Roads project is an example of many of these principles. This operation, which was prepared in seven months and scaled up from a planned US\$25 million to US\$105 million, helped to establish a national results framework that is being used by both the project and the European Bank for Reconstruction and Development, which is providing parallel financing.

III. CPS PROGRAM GOING FORWARD

A. LENDING PROGRAM

18. The CPS will continue to be implemented in a flexible manner to respond to evolving government priorities. The decision to proceed with the proposed FY10 investment lending will depend on the unfolding impact of the global economic crisis on fYR Macedonia. In this context, the CPS will maintain flexibility to respond promptly and adequately to the evolving economic situation. The CPS might include, as needed, development policy lending to support an endorsable policy response to weather the impact of the unfolding global economic crisis. Table 2 provides an overview of the actual and planned lending program.

19. The remaining CPS investment lending operations in FY09 include:

• Municipal Services Improvement Project (US\$25 million): A new law on municipal finance was adopted in 2004, but municipalities and communal service enterprises continue to face significant constraints in delivering public services. This project will support actions to improve the accountability, efficiency, and financial sustainability of municipal services by providing loans for high priority municipal investments and by strengthening the capacity of municipalities and communal service enterprises. The operation will also support implementation of a national strategy to strengthen communal service enterprises.

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According to the database of the OECD Development Assistance Committee, fYR Macedonia received US\$200 million of Official Development Assistance in 2006 (http://www.oecd.org/dataoecd/18/17/1901318.gif).

Table 2: 2007-2010 Lending Program¹²

	Maximum Planned Lending in Cl	Actual and Planned CPSPR Lending		
	Project	(US\$mil.)	Project	(US\$mil.)
FY07	- Trade and Transport Facilitation	20	- TTFSE 2	20
	in Southeast Europe (TTFSE) 2	_	- GEF Energy Efficiency	Grant
	- GEF Energy Efficiency	Grant	- Agriculture	20
	- Agriculture	20	- PDPL 2	30
	- Programmatic Development Policy Loan (PDPL) 2	30		
	Subtotal	70	Subtotal	70
FY08	- Conditional Cash Transfer	25	- Regional and Local Roads	105
	- PDPL3	25	- PDPL 3	25
	- Technological Change and	25		
	Higher Education			
	Subtotal	75	Subtotal	130
FY09	- Urban Development	25	- Municipal Services Improvement	25
	- Regional and Local Roads	25	- Conditional Cash Transfer	25
	- Energy project (gas, electricity)	30		
	Subtotal	80	Subtotal	50
FY10	- Investment Loan 1	20	- Additional Financing: Energy	15
	- Investment Loan 2	15	Infrastructure ECSEE APL3	
	- PDPL (new series)	20	- Additional Financing: Railways Reform	15
	Subtotal	55	Subtotal	30
	Total	280	Total	280

• Conditional Cash Transfer Project (US\$25 million): Complementing efforts under the FY04 Social Protection Improvement Loan (SPIL) to reform the pension system and social assistance, this operation will establish and support implementation of a CCT program. Under this project, cash transfers will be provided to the most vulnerable households contingent on commitments to comply with beneficial health and education behaviors, such as ensuring that children attend and complete secondary education. Support will also be provided to strengthen overall program administration, improve inter-agency cooperation, ensure efficient and targeted delivery of CCT benefits, monitor beneficiary compliance, and evaluate program impact.

20. Envisioned investment lending operations under this CPS in FY10 are:

• Additional Financing for Energy Infrastructure under the Energy Community of South East Europe (ECSEE) Adaptable Program Loan (APL) 3 (US\$15 million): Despite completion of recent electrical interconnection lines to Greece and Bulgaria, fYR Macedonia needs to further improve its connections to regional networks. The

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¹² FY10 lending may differ from the one presented in the table depending on the impact of the unfolding global economic crisis and might include, as needed, development policy lending to support an endorsable policy response to weather the impact of this crisis.

Government has requested additional resources under the ECSEE APL 3 to finance an interconnection line to Serbia.

• Additional Financing under the Railways Reform project to Expand Rolling Stock (US\$15 million): Macedonian Railways - Transport, a joint stock company, plans to further invest in wagons and locomotives to respond to projected increased long-term demand for freight transport. The Government has requested the World Bank to finance these investments through additional financing under the Railways Reform project.

B. ANALYTICAL AND ADVISORY SERVICES

Analytical and advisory services will support country competitiveness and the 21. energy and water sectors (see Annex 6). In line with FY09 CEM recommendations and based on the FY08 Labor Market Policy Notes, an FY09 Labor Market Advisory program supports the design and implementation of labor tax reforms, including cuts in social contribution rates and a shift from a net wage to gross wage concept. These reforms aim to reduce the tax burden on firms and catalyze economic activity. Integrated support under the newly established joint World Bank/IFC/FIAS "One-stop shop" for business environment services will strive to deepen business climate reforms in FY09/10 with a view to fYR Macedonia's remaining a top-20 reformer in Doing Business in 2010. Activities under an FY08 grant from the Japan Policy and Human Resources Development (PHRD) Fund are supporting preparation of a possible future Technological Change and Higher Education project. In particular, the PHRD grant will help identify linkages between industry and research as well as policies and programs in innovation, skills development, and technology diffusion and absorption. Following up on a recommendation in the CEM, an FY09 Trade and Logistics Policy Note will analyze ways to improve the export environment and reduce associated business costs. FYR Macedonia will also receive support in FY09/10 under the World Bank's Country Systems Procurement Pilot, whose goal is to strengthen country procurement capacity. An FY09/10 Energy Sector Dialogue program will support the development of a national energy strategy and the implementation arrangements of a liberalized electricity market model. World Bank technical assistance in FY10 will also assist the Government in defining a National Water Strategy.

C. IFC ACTIVITIES

- 22. In responding to the current crisis, IFC will be selectively offering support to existing clients in key sectors, including more short-term finance and, if needed, will help systemic banks through the Recapitalization Fund. IFC may provide complementary financial support across diverse sectors, including: *infrastructure*, particularly in energy and transportation; *corporate sector*, mainly agribusiness, light manufacturing, and direct SME financing; *social sector*, including support for private sector players with strong track records in education and health; and the *financial sector*, such as investment and advisory assistance to financial institutions to develop new products in energy efficiency, SME financing, and risk/delinquency management. IFC will also consider offering support to encourage high quality foreign and regional companies to invest in the country.
- 23. IFC is refocusing the advisory services to provide advice now demanded by its clients, for example training on non-performing loans management for banks. In addition, IFC's advisory services will continue to help enhance the country's competitiveness as a location for

investment by focusing on: *industry competitiveness*, including value chain analyses in agribusiness, general manufacturing and the service sector; *regulatory reform*, including policy development and mainstreaming of the "guillotine" review of business licensing and inspection regulations; and *investment promotion*, such as support to the national investment promotion strategy and the national investment promotion agency. IFC business environment support will be delivered through the World Bank Group's "one-stop-shop" approach.

D. MANAGING RISKS

- 24. Investor confidence could be undermined by unfavorable political and regional developments. Lingering uncertainties on Kosovo's status continue to present risks of regional instability, and the ongoing unresolved dispute with Greece over the country's name could affect confidence in fYR Macedonia's prospects for NATO and EU accession. The strong prevailing political commitment across the region toward EU integration and the unwavering commitment of the EU to promote regional stability partially mitigate these risks. The World Bank Group will monitor developments closely and will make necessary adjustments to the support strategy as warranted.
- 25. The unfolding global financial and economic crisis creates a very uncertain macroeconomic environment with significant downside risks. Thus far, the effects of the international financial crisis on fYR Macedonia have been moderate. The turmoil in global credit markets has not directly affected banks in fYR Macedonia, as credit growth has been financed mainly by domestic deposits. However, while a large portion of the recent significant increase in the current account deficit was financed by FDI, these flows tapered off in the last quarter of 2008 and official reserves began to decline. The slowdown in fYR Macedonia's main trading partners and uncertainties about private transfers and FDI will likely increase pressure on the balance of payments. The greater risks in an increasingly volatile external environment call for a prudent policy response. The World Bank will continue to follow economic and fiscal developments and make programmatic adjustments as needed. The World Bank will also maintain active dialogue with authorities on economic issues, including through ongoing analytical work and advisory services.

FYR Macedonia: Updated CPS Results Matrix FY07-10

Annex 1

Commence		R Macedonia: Updated CPS Results Matrix F 107-10	
Country Devt. Goals	CPS Outcomes	Milestones	World Bank Group Program
		Growth and Competitiveness	
	LABOR MARKET: Increase flexibility of labor market and decrease tax wedge	 Revision of labor laws to introduce greater flexibility in labor contracts (i.e., reduce restrictions in working hours, duration of fixed-term contracts, costs of hiring and firing) Decreased labor tax wedge (i.e., social contributions and personal income tax as percent of wages, inclusive of fringe benefits); baseline 2006: 34.5% of gross wage (inclusive of fringe benefits) for average wage earner; 42% for those earning half of the average wage (by January 2010) 	Financial support BERIS (FY05) Real Estate Cadastre and
through appropriate policies and effective institutions AGRICULT CAPACITY Improve inst capacity of a sector public line with EU	LAND REFORM: Establish efficient land administration system	 90% of real estate cadastre established (by end-2009) 90% of cadastre offices have 3-day sale registration times (by end-2009) Four land policy studies adopted on: (i) access to land for investments; (ii) security of land tenure; (iii) land market; and (iv) state land management (pilot project Strumica) (by end-2009) 	Registration project (RECRP) (FY05) • Agriculture project (FY07) • Programmatic Development Policy Loan (PDPL) series (FY06-08) Analytical and advisory support • Labor Market Notes and
	AGRICULTURE CAPACITY: Improve institutional capacity of agriculture sector public institutions in line with EU accession requirements	 Ministry of Agriculture is able to disburse and track use of all government subsidies and rural development funds through an IPARD-compatible payment agency (by July 2010) All seven water economy organizations initiate collection of water user fees to cover operating expenses (by December 2009) 	Follow-up TA (FY08-09) CEM and Trade Logistics Policy Note (FY09) FC Advisory services
		Business Environment	
	DOING BUSINESS: Improve business environment as measured by WB Doing Business report	 Systematic improvement as measured by the <i>Doing Business</i> reports – as indicated by placing among top 20 reformers in three consecutive years (September 2007-September 2009) 	Financial support • BERIS (FY05)

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Country Devt. Goals	CPS Outcomes	Milestones	World Bank Group Program
Improve the business climate, reduce regulatory burden on businesses, ease entry of new businesses	REGULATORY REFORM: Reduce the burden of regulation on businesses	 Regulatory Impact Assessment is systematically used for all new legislation considered by the Government (except legislation proposed under urgent procedure) after January 1, 2009 Regulations are eliminated or amended by the regulatory guillotine; first round of the guillotine is fully implemented (64 laws and 481 bylaws eliminated or amended), and at least one more round initiated by December 2009 Unique national electronic registry containing all legal acts in force is fully functional by December 2009 	 Legal and Judicial Implementation and Institutional Support project (LJIIS) (FY06) PDPL series (FY06-08) Analytical and advisory support Business Environment Onestop-shop Support (launched FY08) Country Systems Procurement Pilot (FY09/10)
	JUDICIAL REFORM: Increase the efficiency of judicial system and improve courthouse infrastructure	 25% increase in client satisfaction with court operations from 2007 to end-2009 as assessed through court users survey Eight out of ten court facilities renovated (by end 2009) New Court Information System is introduced (by end 2009) 	r not (r 109/10)
		Human Development	
] i	EDUCATION: Improve school infrastructure and quality of education in basic and secondary education	 All 427 primary and secondary schools have improved their basic infrastructure, including teachings aids, through the school grants program. 150 rural primary schools will receive additional infrastructure support, as well as teacher training reaching an average of 70 % of the teachers in each school (by June 2010) National education management and information system established and baseline data available (by June 2010) 	Financial support
health and social protection systems	HEALTH: Improve efficiency and transparency of Health Insurance Fund operations and institutional and management capacity of Ministry of Health	 Transparent financial management, expenditure control and performance indicators for all hospitals established Implementation of DRG (diagnosis-related groups) payment system for hospitals with 20% share of the hospital budgets (by December 2009) Reference pricing for drugs reimbursable by the Health Insurance Fund are in place (by December 2009) 	 Education Modernization (FY04) Health Sector Management (FY05) SPIL (FY04) Conditional Cash Transfer (FY09) PDPL series (FY06-08)

Country Devt. Goals	CPS Outcomes	Milestones	World Bank Group Program
	SOCIAL PROTECTION: Improve administration and targeting of cash benefits and strengthen pension system	 Integrated management and information system covering all cash benefit programs including database of all beneficiaries established and operational (by June 2009) Strategy for further consolidation of all social cash benefits developed based on integrated data registry of all cash benefits recipients, and reflected in the new social protection law and the revised child protection law (by June 2009) First CCT program in education designed and introduced (by September 2009) Voluntary pension system introduced (by mid-2009) 	
		Infrastructure and Energy	
Increase the capacity of road and rail transport and lower trade and transport related transaction costs, improve the efficiency and sustainability of the energy sector, improve local infrastructure	TRANSPORT: Improve road and rail infrastructure and management capacity	 80 km of regional and 40 km of local roads improved (by December 2009) 50% of the construction of the Tabanovce-Kumanovo highway completed (by December 2009) Agency for State Roads is adequately managing and implementing road investments as confirmed by regular technical audits The successors of Macedonian Railways (MR-I and MR-T) improve their financial performance as indicated by improved working ratios (without state support) from 103% in 2005 to less than 100% at end-2009 Significant decrease in freight train processing time at border stations on Corridor X (baseline: 450 minutes in 2007) 	Financial support Railways Reform (FY06) TTFSE 2 (FY07) Regional and Local Roads (FY08) ECSEE APL3 (FY06) GEF Sustainable Energy (FY07)
	ENERGY: Improve efficiency and sustainability of the energy sector	 Government adopts sound medium term energy strategy (by September 2009) Regulatory and incentive framework for renewable energy introduced (by September 2009) At least 5 GEF-financed energy efficiency projects under implementation (by September 2009) The 2009 ECSEE report assesses Macedonia's performance as satisfactory 	 Municipal Services Improv. (FY09) Additional Financing: ECSEE APL3 (planned FY10) Additional Financing: Railways Reform (planned FY10) Analytical and advisory support
	MUNICIPAL SERVICES: Improve local services and infrastructure in selected municipalities	 Implementation launched of first municipal infrastructure and services improvement projects financed through government on-lending (by December 2009) National strategy to strengthen communal services enterprises in place (by December 2009) 	 Energy Sector Policy Dialogue, including support for the National Energy Strategy (FY09/10) TA in support of National Water Strategy (FY10)

Annex 2

fYR Macedonia: CPS Implementation Progress

fYR Macedonia: CPS Implementation Progress			
Country development goals	CPS Outcomes	CPS Progress	Milestones to Assess Progress
	LABOR MARKET: Increase flexibility of labor market and decrease tax wedge	A	 Further revised labor law with amendments promulgated in August 2008 increased labor market flexibility Government decision adopted to reduce labor tax wedge
Competitive- ness/Growth Improve competitiveness and growth through appropriate policies and effective institutions	LAND REFORM: Establish an efficient land administration system	D	 Coverage of real state cadastre increased from 44% in 2005 to 82% in December 2008 Real estate transactions rose from 220,000 in 2007 to 480,000 in September 2008. 90% of offices in the country have reduced the time to register a sale transaction to 5 days or less, compared to an average of 60 days in 2004. Government steering committee adopted two of four land policies (security of tenure; access to land for investors)
	AGRICULTURE CAPACITY: Improve institutional capacity of agriculture sector public institutions in line with EU accession requirements	A	 Reorganization of Ministry of Agriculture to comply with EU requirements initiated but not yet completed; payment agency established and 80% staffed, but not yet EU accredited In 2008, all Government agriculture subsidies delivered through payment agency, but only about 15% of subsidies delivered in line with EU common agriculture policy All nine public water management organizations fully liquidated and three out of seven new semi-public water economy organizations established in line with irrigation reform policy
Business Environment Improve the business climate, reduce regulatory burden on businesses, ease entry of new businesses	DOING BUSINESS: Improve business environment as measured by WBG Doing Business report	D	 Doing Business 2008 (September 2007): top four reformer, global ranking in ease of doing business was 79 out of 181 countries Doing Business 2009 (September 2008): ease of doing business ranking climbed eight places to 71 out of 181 countries; labeled a systematic reformer
	REGULATORY REFORM: Reduce the burden of regulation on businesses	D	 Regulatory Impact Assessment introduced for all new legislation in the country's legislative process but not yet applied to all new regulations 37 out of 64 laws amended or eliminated through the regulatory guillotine; 374 out of 481 bylaws eliminated or amended
	JUDICIAL REFORM: Increase efficiency of judicial system and improve courthouse infrastructure	A	 Administrative Court established and functional Reconstruction of court buildings at early stage; first nine courthouse renovation tenders launched

	EDUCATION: Improve school infrastructure and quality of education in basic and secondary education	A	 Quality assurance system for primary and secondary education established and fully functional, including introduction of a national assessment for primary education and a State Matura as a standardized secondary school exit exam 427 primary and secondary schools rehabilitated
Human Development Improve the effectiveness of the education, health and social protection systems	HEALTH: Improve efficiency and transparency of Health Insurance Fund operations and institutional and management capacity of Ministry of Health	A	 Roles of the Ministry of Health and Ministry of Finance in management of the HIF strengthened Financial transparency and sustainability of HIF and most hospitals improved New health provider law ensuring greater financial and management autonomy of hospitals not yet in place
	SOCIAL PROTECTION: Improve administration and targeting of cash benefits and strengthened and sustainable pension system	A	 Single management and information system for social assistance designed but not yet implemented Draft design for initial conditional cash transfer program in education under preparation Mandatory funded pension system introduced Legal, regulatory and administrative framework for the voluntary funded pension system completed
Infrastructure Increase the capacity of road and rail transport and lower trade	TRANSPORT: Improve road and rail infrastructure and management capacity	D	 Separation of Macedonian Railways into two separate entities completed Tendering process for rehabilitation of 288 km of regional roads launched Procurement of construction works for E-75 Tabanovce-Kumanovo road section completed New Road and Railway laws enacted New equipment for railway infrastructure maintenance procured
and transport related transaction costs, improve the efficiency and sustainability of the energy sector, improve local infrastructure	ENERGY: Improve efficiency and sustainability of the energy sector	A	 Work on medium-term energy strategy launched Regulatory and incentive framework for Renewable Energy under preparation Interconnection line to Greece completed and operating
	MUNICIPAL SERVICES: Improve local services and infrastructure in selected municipalities	E	 First municipal infrastructure projects to be financed through government on-lending identified Draft strategy for communal services enterprises developed

L (little or no action): Action has remained at a virtual standstill, due to a wide variety of circumstances, including political developments, capacity constraints, and unforeseen events.

E (elements exist/being considered): There is some basis for progress, either through what already exists or through definite plans.

A (action being taken): Progress is being made, although not yet enough, and the basis exists for more substantive progress.

D (largely developed): Significant action has already been taken, although further action is needed.

S (substantially in place): The activity is virtually accomplished, with mechanisms in place to adapt and sustain it over time.

Annex 3 fYR Macedonia: Key Economic Indicators¹³

		Actua	1	Estimate			Projected		
Indicator	2004	2005	2006	2007	2008	2009	2010	2011	2012
National accounts (as % of GDP)									
Gross domestic product ^a	100	100	100	100	100	100	100	100	100
Agriculture	13	13	13	11	10	10	10	10	10
Industry	29	30	30	32	30	31	32	32	32
Services	58	58	57	57	60	59	59	58	58
Total Consumption	99	97	97	95	101	101	99	97	94
Gross domestic fixed investment	18	17	18	20	23	22	22	. 22	22
Government investment	3	4	3	4	2	4	4	5	5
Private investment	15	13	15	16	21	18	18	17	17
Exports (GNFS) ^b	41	45	48	54	50	47	48	49	50
Imports (GNFS)	62	63	67	72	77	72	72	71	69
Gross domestic savings	1	3	3	5	-1	-1	1	3	6
Gross national savings ^c	15	21	22	21	13	13	15	17	19
Memorandum items									
Gross domestic product	5368	5815	6373	7915	9789	9990	10711	11574	12560
(US\$ million at current prices) GNI per capita (US\$, Atlas method)	2440	2840	3110	3480	4110	4670	5160	5480	5930
Real annual growth rates (%, calculated fr				2.00					¥
Gross domestic product at market price	4.1	4.1	4.0	5.9	5.3	3.0	4.0	4.5	5.0
Gross Domestic Income	3.8	5.6	4.8	9.0	4.3	3.0	4.1	5.4	5.9
				7.0					• • •
Real annual per capita growth rates (%, ca Gross domestic product at market price	3.9	10111 93 pr 3.9	3.8	5.9	5.3	3.0	4.0	4,5	5.0
Total consumption	5.5	4.6	4.8	8.0	13.0	3.5	1.8	2.5	3.5
Private consumption	6.7	5.6	5.4	8.6	14.5	4.1	1.5	1.9	3.0
Balance of Payments (US\$ millions)									
Exports (GNFS) ^b	2127	2556	2997	4168	4849	4649	5135	5702	6284
Merchandise FOB	1675	2041	2396	3349	3901	3738	4164	4652	5160
Imports (GNFS) ^b	3321	3653	4254	5762	7554	7233	7733	8180	8677
Merchandise FOB	2814	3104	3681	4979	6642	6347	6814	7237	7708
Resource balance	-1193	-1097	-1257	-1595	-2705	-2584	-2598	-2477	-2393
Net current transfers	78 0	1052	1237	1383	1523	1620	1735	1825	1903
Current account balance	-451	-103	-34	- 346	-1295	-1125	-1060	-893	-760
Net private foreign direct investment	320	40	402	449	670	400	450	498	540
Long-term loans (net)	47	117	-46	-140	450	414	608	443	311
Official	50	60	37	-128	-68	-76	-58	-44	-26
Private	-3	57	-83	-12	518	490	666	487	338
Other capital (net, incl. errors & ommis	104	362	54	180	50	140	120	120	100
Change in reserves ^d	-19	-415	-376	-143	125	171	-118	-167	-191
Memorandum items									
Resource balance (% of GDP)	-22.2	-18.9	-19.7	-2 0.1	-27.6	-25.9	-24.3	-21.4	-19.1
Real annual growth rates (YR95 prices)	1	10.0	2.2	21.5		0.0	0.5		o -
Merchandise exports (FOB)	11.5	12.2	2.2	26.5	6.6	0.9	8.7	9.0	8.7
Primary Manufactures	-2.7 19.1	18.4 17.6	10.0 3.0	20.0 20.0	11.0 4.9	4.0 -0.4	11.0 7.7	12.0 7.7	11.0 7.7
Merchandise imports (CIF)	11.2	-4 .0	2.0	17.8	21.9	0.6	4.7	5.2	6.0
• ` ` /									
							(Co	ntinued)	

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¹³ Projections presented in this table assume a firm Government response to the challenging external environment. The scenario envisages balanced budgets in 2009 and 2010 and modest budget deficits thereafter.

Annex 3 fYR Macedonia: Key Economic Indicators (cont.)

	Actual			Estimate Projecte			cted	ed	
Indicator	2004	2005	2006	2007	2008	2009	2010	2011	2012
Public finance (as % of GDP at market	prices)e								
Current revenues	35.7	33.7	32.8	32.4	33.1	33.5	33.6	33.3	33.2
Current expenditures	33.0	31.4	31.0	29.3	29.3	28.7	28.5	28.8	28.7
Current account surplus (+) or deficit (-	2.7	2.3	1.7	3.1	3.8	4.8	5.1	4.5	4.5
Capital expenditure	3.1	3.6	2.8	3.8	4.9	5.0	5.3	5.7	5.7
Foreign financing	0.5	3.7	- 3.9	-3.0	-0.6	0.2	0.0	0.1	0.1
Monetary indicators									
M2/GDP	35.8	38.3	44.0	49.9	54.6	58.0	65.8	74.1	83.3
Growth of M2 (%)	15.3	15.4	24.8	29.0	26.7	12.9	21.5	21.7	22.1
Private sector credit growth / total credit growth (%)	111.2	485.4	134.8	76.0	94.7	98.0	100.0	100.0	100.0
Price indices(YR95 = 100)									
Merchandise export price index	83.0	90.1	103.7	114.6	124.9	118.7	121.6	124.7	127.2
Merchandise import price index	114.3	131.1	149.8	176.7	184.1	174.9	179.2	181.0	181.8
Merchandise terms of trade index	72.6	68.8	69.2	64.9	67.8	67.9	67.9	68.9	69.9
Real exchange rate (US\$/LCU) ^f	86.8	87.9	85.4	85.4	85.4	85.4	85.4	85.4	85.4
Real interest rates									
Consumer price index (% change)	-0.4	0.5	3.2	2.3	8.3	2.6	3.1	2.5	2.4
GDP deflator (% change)	1.3	3.8	4.4	7.4	10.1	3.1	3.1	3.4	3.3

<sup>a. GDP at factor cost
b. "GNFS" denotes "goods and nonfactor services."
c. Includes net unrequited transfers excluding official capital grants.
d. Includes use of IMF resources.</sup>

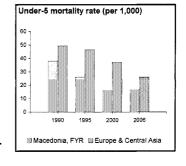
e. Consolidated central government.
f. "LCU" denotes "local currency units." An increase in US\$/LCU denotes appreciation.

Macedonia, FYR at a glance

1/16/09

Key Development Indicators	Macedonia,	Europe & Central	Lower middle
•	FYR	Asia	income
(2007)			
Population, mid-year (millions) Surface area (thousand sq. km) Population growth (%) Urban population (% of total population)	2.0	445	3,437
	26	23,972	35,510
	0.0	0.0	1.0
	66	64	42
GNI (Atlas method, US\$ billions) GNI per capita (Atlas method, US\$) GNI per capita (PPP, international \$)	7.1	2,694	6,485
	3,480	6,051	1,887
	8,510	11,116	4,544
GDP growth (%) GDP per capita growth (%)	5.9	6.8	9.7
	5.9	6.7	8.6
(most recent estimate, 2000–2007)			
Poverty headcount ratio at \$1.25 a day (PPP, %) Poverty headcount ratio at \$2.00 a day (PPP, %) Life expectancy at birth (years) Infant mortality (per 1,000 live births) Child malnutrition (% of children under 5)	 7 4 15	5 11 69 23	 69 41 25
Adult literacy, male (% of ages 15 and older) Adult literacy, female (% of ages 15 and older) Gross primary enrollment, male (% of age group) Gross primary enrollment, female (% of age group)	98	99	93
	94	96	85
	98	98	112
	98	96	109
Access to an improved water source (% of population) Access to improved sanitation facilities (% of population)	100	95	88
	89	89	54

Age dist	ibution,	2007		
	Male		Fema	le
80+			L	
70-74			b.	
60-64				
50-54				
40-44				
30-34				L
20-24				
10-14				
0-4			<u> </u>	
10	5	o	5	10
		percent		



Net Aid Flows	1980	1990	2000	2007 °
(US\$ millions)				
Net ODA and official aid Top 3 donors (in 2006):		3	251	200
European Commission		3	86	59
United States		0	37	39
Germany	**	0	7	17
Aid (% of GNI)		0.1	7.1	3.1
Aid per capita (US\$)		2	125	98
Long-Term Economic Trends				
Consumer prices (annual % change)		114.9	5.8	2.3
GDP implicit deflator (annual % change)	**	93.7	8.2	7.4
Exchange rate (annual average, local per US\$)		0.1	65.9	44.7
Terms of trade index (2000 = 100)	.,	134	100	86
Population, mid-year (millions)	1.8	1.9	2.0	2.0
GDP (US\$ millions)		4,472	3,587	7,915

Growth of	GDP and (3DP per ca	pita (%)
8	good	soo o	2000
-10 ¹ 90	95	00	05
◆- -G	DP -	GDP pe	er capita

Terms of trade index (2000 = 100)		134	100	86			
					1980-90	1990-2000	2000-07
					(ave	rage annual gr	owth %)
Population, mid-year (millions)	1.8	1.9	2.0	2.0	0.6	0.5	0.2
GDP (US\$ millions)		4,472	3,587	7,915		-0.8	2.8
		(% of G	DP)				
Agriculture		8.5	12.0	10.8		0.2	1.0
Industry		44.5	33.7	32.2		-2.3	2.5
Manufacturing		35.7	20.7	21.3		-5.3	1.6
Services		47.0	54.2	56.9		0.5	3.1
Household final consumption expenditure		72.3	74.4	77.1		0.1	4.1
General gov't final consumption expenditure		19.0	18.2	17.5		-0.4	-0.6
Gross capital formation	**	18.7	22.3	24.2		3.6	3.5
Exports of goods and services		25.8	48.6	53.5		4.2	3.2
Imports of goods and services		35.9	63.5	72.4		7.5	4.0
Gross savings		9.3	23.1	21.2			

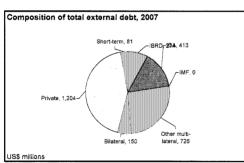
Note: Figures in italics are for years other than those specified, 2007 data are preliminary. .. indicates data are not available. a. Aid data are for 2006.

 $\label{eq:decomposition} \mbox{Development Data Group (DECDG)}.$

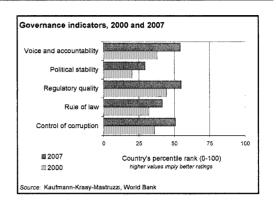
Annex 4 (cont.)

Macedonia, FYR

Balance of Payments and Trade	2000	2007
(US\$ millions) Total merchandise exports (fob) Total merchandise imports (cif) Net trade in goods and services	1,323 2,094 -642	3,356 5,228 -1,595
Current account balance as a % of GDP	-79 -2.2	-346 -4.4
Workers' remittances and compensation of employees (receipts)	81	267
Reserves, including gold	700	2,240
Central Government Finance		
(% of GDP) Current revenue (including grants) Tax revenue Current expenditure	36.0 32.6 31.0	32.4 29.2 29.3
Overall surplus/deficit	2.5	0.6
Highest marginal tax rate (%) Individual Corporate		15 15
External Debt and Resource Flows		
(US\$ millions) Total debt outstanding and disbursed Total debt service Debt relief (HIPC, MDRI)	1,548 245 —	2,788 677 –
Total debt (% of GDP) Total debt service (% of exports)	43.2 13.9	35.2 14.6
Foreign direct investment (net inflows) Portfolio equity (net inflows)	197 0	449 156



Private Sector Development	2000	2008
Time required to start a business (days)	_	9
Cost to start a business (% of GNI per capita)	_	3.8
Time required to register property (days)	-	66
Ranked as a major constraint to business (% of managers surveyed who agreed)	2000	2007
Access to/cost of financing		41.0
Anticompetitive or informal practices		34.0
Stock market capitalization (% of GDP) Bank capital to asset ratio (%)	0.2	34.3
. , ,		



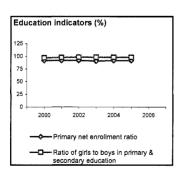
2000	2007
63.8	
31	97
1.2	1.1
49 35.6	49 35.6 7.9
	2,655
5.7	5.1
5.2	5.5
1,349	1,346
	63.8 31 1.2 49 35.6 5.7

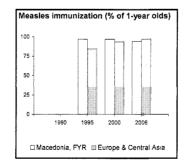
World Bank Group portfolio	2000	2007
(US\$ millions)		
IBRD		
Total debt outstanding and disbursed	123	214
Disbursements	13	53
Principal repayments	3	140
Interest payments	7	12
IDA		
Total debt outstanding and disbursed	250	413
Disbursements	38	1
Total debt service	2	7
IFC (fiscal year)		
Total disbursed and outstanding portfolio	65	25
of which IFC own account	40	25
Disbursements for IFC own account	8	20
Portfolio sales, prepayments and	•	·
repayments for IFC own account	0	2
MIGA		
Gross exposure	19	0
New guarantees	19	0
-		

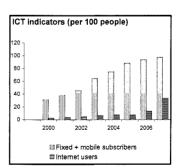
Note: Figures in italics are for years other than those specified. 2007 data are preliminary... indicates data are not available. – indicates observation is not applicable.

Development Economics, Development Data Group (DECDG).

With selected targets to achieve between 1990 and 2015 (estimate closest to date shown, +/- 2 years)			Macedor	ia, FYR	
Goal 1: haive the rates for extreme poverty and mainutrition		1990	1995	2000	2007
Poverty headcount ratio at \$1.25 a day (PPP, % of population) Poverty headcount ratio at national poverty line (% of population)		**		19.1	19.0
Share of income or consumption to the poorest qunitile (%) Prevalence of malnutrition (% of children under 5)		es.		6.7 1.9	5.5 1.2
- 1-					
Goal 2: ensure that children are able to complete primary schooling			***************************************		
Primary school enrollment (net, %)		94		92	92
Primary completion rate (% of relevant age group)	4.4	re.	97	99	97
Secondary school enrollment (gross, %)		56	00	84	84
Youth literacy rate (% of people ages 15-24)		. 29	99	99	1 1 1 N 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
		b.,			
Goal 3: eliminate gender disparity in education and empower women					
Ratio of girls to boys in primary and secondary education (%)		99	100	98	99
Women employed in the nonagricultural sector (% of nonagricultural employment)		38	39	42	40
Proportion of seats held by women in national parliament (%)			. 3	8	28
Goal 4: reduce under-5 mortality by two-thirds					
Under-5 mortality rate (per 1,000)		38	26	16	17
Infant mortality rate (per 1,000 live births)		33	23	14	15
Measles immunization (proportion of one-year olds immunized, %)			97	97	94
Coal Estandard material and the built and founds					
Goal 5: reduce maternal mortality by three-fourths			······	· · · · · · · · · · · · · · · · · · ·	
Maternal mortality ratio (modeled estimate, per 100,000 live births)		0.0	**	**	10
Births attended by skilled health staff (% of total)			1.54	. **	98
Contraceptive prevalence (% of women ages 15-49)		**		44	14
Goal 6: halt and begin to reverse the spread of HIV/AIDS and other major diseases			<u> </u>	,	
Prevalence of HIV (% of population ages 15-49)				1 a 2 4 4 4 4	0.1
Incidence of tuberculosis (per 100,000 people)		54	48	36	29
Tuberculosis cases detected under DOTS (%)			46	54	66
Goal 7: halve the proportion of people without sustainable access to basic needs					
Access to an improved water source (% of population)				100	100
Access to improved sanitation facilities (% of population)				88	89
Forest area (% of total land area)		35.6		35.6	35.6
Nationally protected areas (% of total land area)					7.9
CO2 emissions (metric tons per capita)		8.1	5.4	5.7	5.1
GDP per unit of energy use (constant 2005 PPP \$ per kg of oil equivalent)		5.7	4.4	5.2	5.5
Goal 9: develop a global partnership for development			, Na		
Goal 8: develop a global partnership for development		47. ~			
Telephone mainlines (per 100 people)		15.0	17.9	25.2	22.8
Mobile phone subscribers (per 100 people)		0.0	0.0	5.8	74.5
Internet users (per 100 people)		0.0	0.0	2.5	33.6
Personal computers (per 100 people)		5.4	***	3.6	26.5







Note: Figures in italics are for years other than those specified. .. indicates data are not available.

1/16/09

Development Economics, Development Data Group (DECDG).

Annex 5
Macedonia, FYR Social Indicators

_	Latest single year			Same region/ince	ome group
	1980-85	1990-95	2001-07	Europe & Central Asia	Lower- middle- income
POPULATION	1000 00			7.0.0	
Total population, mid-year (millions)	1.8	2.0	2.0	445.1	3,437.1
Growth rate (% annual average for period)	0.4	0.6	0.2	0.0	1.1
Urban population (% of population)	55.7	60.3	66.4	63.6	41.7
Total fertility rate (births per woman)	2.1	1.8	1.5	1.6	2.3
POVERTY					
(% of population)					
National headcount index			19.0		
Urban headcount index		**		**	••
Rural headcount index			25.3		
	••	••	20.0	••	
INCOME					
GNI per capita (US\$)		1,710	3,480	6,052	1,887
Consumer price index (2000=100)		88	115	159	144
Food price index (2000=100)	**			**	••
INCOME/CONSUMPTION DISTRIBUTION					
Gini index			40.0	.,	
Lowest quintile (% of income or consumption)			5.5		
Highest quintile (% of income or consumption)			45.5		**
SOCIAL INDICATORS					
Public expenditure			4.7	4.4	2.0
Health (% of GDP) Education (% of GNI)		••	4.7	4.1 4.6	2.0 4.7
•	••	••		4.0	4.7
Net primary school enrollment rate					
(% of age group)		0.4	00	04	00
Total		94 95	92 92	91 92	90
Male	••	95 94		90	91 90
Female	••	94	92	90	90
Access to an improved water source					
(% of population)			100	0.5	00
Total	••	••	100	95 99	88
Urban Rural	••	••	100 99	88	96 83
	**		99	00	03
Immunization rate					
(% of children ages 12-23 months)		0.7	0.4	07	77
Measles DPT		97 95	94 93	97 95	77
Child malnutrition (% under 5 years)	**		93		75 25
The state of the s	••		'	••	25
Life expectancy at birth					
(years)	70	70	7.1	20	
Total	70	72	74	69	69
Male	68	70	72	64	67
Female	72	74	76	74	71
Mortality	40		4.5	20	4.4
Infant (per 1,000 live births)	42	23	15	23	41
Under 5 (per 1,000)	52	26	17	26	54
Adult (15-59)			40-	***	
Male (per 1,000 population)	••	147	137	299	202
Female (per 1,000 population)		100	81	123	128
Maternal (per 100,000 live births)	••	••	10	44	300
Births attended by skilled health staff (%)		••	98	95	69

CAS Annex B5. This table was produced from the CMU LDB system.

01/16/09

Note: 0 or 0.0 means zero or less than half the unit shown. Net enrollment rate: break in series between 1997 and 1998 due to change from ISCED76 to ISCED97. Immunization: refers to children ages 12-23 months who received vaccinations before one year of age or at any time before the survey.

Annex 6
fYR Macedonia: AAA and ESW Program FY07-FY10

FY07	FY08	FY09	FY10
PER Programmatic Poverty Assessment CFA Macro Monitoring Agriculture and EU Accession Municipal Development Sector Note REPARIS Supervision IFC Advisory Services	FSAP Update Macro Monitoring REPARIS Supervision IFC advisory services Labor Market Policy Notes	CEM Macro Monitoring REPARIS Supervision National Energy Strategy Support IFC Advisory Services Business Environment One-stop-shop Support Labor Market Implementation Support Country Systems Procurement Pilot Trade Logistics Policy Note	Macro Monitoring REPARIS Supervision IFC Advisory Services Energy Sector Policy Dialogue Business Environment One-stop-shop Support Country Systems Procurement Pilot National Water Strategy Support

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Annex 7 fYR Macedonia: IFC Investment Operations Program

	2006	2007	2008	2009*
Commitments (US\$m)				
Gross			55.33	
Net**	•		55.33	
Net Commitments by Sector (%) LOAN			100	
Total	0	0	100	0
Net Commitments by Investment I Loan		0	100	
Total	0	0	100	0

^{*} As of December 31, 2008 ** IFC's Own Account only

fYR Macedonia: IFC Committed and Disbursed Outstanding Investment Portfolio Annex 7 (continued) As of 12/31/2008 (in US\$ millions)

			2	Committed	æ			Disburs	Disbursed Outstanding	nding	
				**Quasi		Partici			**Quasi		Partici
FY Approval	Company	Loan	Equity	Equity *GT/RM	*GT/RM	pant	Loan	Equity	Equity *GT/RM	*GT/RM	pant
2008	Esm macedonia	50.17	0	0	0	0	44.72	0	0	0	0
1998	Macedonia telcom	0	11.31	0	0	0	0	11.31	0	0	0
1999	Seaf macedonia	0	0.51	0	0	0	0	0.08	0	0	0
1998/00/01/03	Stopanska banka	0	10.55	0	0	0	0	10.26	0	0	0
2002	Teteks	0.5	0	0	0	0	0.5	0	0	0	0
Tota	Total Portfolio:	50.67	22.37	0	0	0	45.22	21.65	0	0	0

* Denotes Guarantee and Risk Management Products. ** Quasi Equity includes both loan and equity types.

Annex 8
fYR Macedonia: Selected Indicators of World Bank Performance*
As of 1/28/2009

Indicator	2006	2007	2008	2009
Portfolio Assessment				
Number of Projects Under Implementation ^a	10	12	13	12
Average Implementation Period (years) ^b	2.4	1.6	2.3	3.1
Percent of Problem Projects by Number ^{a, c}	0.0	0.0	0.0	0.0
Percent of Problem Projects by Amount ^{a, c}	0.0	0.0	0.0	0.0
Percent of Projects at Risk by Number ^{a, d}	0.0	0.0	0.0	0.0
Percent of Projects at Risk by Amount a, d	0.0	0.0	0.0	0.0
Disbursement Ratio (%) ^e	24.0	13.4	19.7	6.9
Portfolio Management				
CPPR during the year (yes/no)	Yes	No	No	No
Supervision Resources (total US\$)	1277	858	902	1106
Average Supervision (US\$/project)	84	70	67	80**

Memorandum Item	Since FY 80	Last Five FYs
Proj Eval by OED by Number	28	8
Proj Eval by OED by Amt (US\$ millions)	631.7	128.1
% of OED Projects Rated U or HU by Number	18.5	12.5
% of OED Projects Rated U or HU by Amt	4.3	4.7

- a. As shown in the Annual Report on Portfolio Performance (except for current FY).
- b. Average age of projects in the Bank's country portfolio.
- c. Percent of projects rated U or HU on development objectives (DO) and/or implementation progress (IP).
- d. As defined under the Portfolio Improvement Program.
- e. Ratio of disbursements during the year to the undisbursed balance of the Bank's portfolio at the beginning of the year: Investment projects only.
- * All indicators are for projects active in the Portfolio, with the exception of Disbursement Ratio, which includes all active projects as well as projects which exited during the fiscal year.
- ** Coefficient for 2009

Annex 9 fYR Macedonia: Operations Portfolio (IBRD/IDA and Grants) As of 1/15/2009

Ciosea	Projects	U

IBRDADA * Total Disbursed (Active) 62.15 of which has been repaid 0.00 Total Disbursed (Closed) 694.56 209.36 of which has been repaid Total Disbursed (Active + Closec 756.72 of which has been repaid 209.36 Total Undisbursed (Active) 199.47 Total Undisbursed (Closed) 0.00 Total Undisbursed (Active + Clos 199.47

Active Projects

		Supervisi	ion Rating			<u>Original Amount in U</u>	<u>S\$ Millions</u>
Project ID	Project Name	<u>Development</u> <u>Objectives</u>	Implementation Progress	Fiscal Year	IBRD	IDA	GRANT
P101216	AGR STRENGTHENING AND ACCESSION PROJECT	MS	MS	2007	20		
P079552	BUSINESS ENV REFORM & INST STRENGTH	MS	MS	2005	11.3		
P082337	ECSEE APL #3 (FYR MACEDONIA)	S	S	2006	25		
P066157	EDUC MOD	MS	MS	2004	5		
P086670	HLT SEC MGT	S	S	2004	10		
P089859	LEGUUD IMPLMNT & INST SPPRT	MS	MS	2006	124		
P083499	RAILWAYS REFORM	S	S	2006	19.38		
P083126	REG & REAL ESTATE (CRL)	S	S	2005	14		
P107840	REGIONAL AND LOCAL RDS PROG SUPPORT PROJ	S	S	2008	105.2		
P074358	SOC PROT	S	S	2004	9.8		
P089656	SUSTAINABLE ENERGY (GEF)	S	MS	2007			5.5
P091723	TTFSE 2	S	S	2007	20		
Overall Result					252.08		5 5

Annex 10 fYR Macedonia: Key Exposure Indicators 14

		Actua	ıl	I	Estimated		Projected			
Indicator	2004	2005	2006	2007	2008	2009	2010	2011	2012	
Total debt outstanding and	2079	2275	2411	2788	3238	3652	4260	4702	5014	
disbursed (TDO) (US\$m) ^a										
Net disbursements (US\$m) ^a	113	339	-84	-154	450	414	608	443	311	
Total debt service (TDS)	280	260	486	677	466	530	510	666	803	
(US\$m) ^a										
Debt and debt service indicators										
(%)										
TDO/XGS ^b	87.6	80.6	72.4	60.3	60.6	71.0	75.4	75.3	73.1	
TDO/GDP	38.7	39.1	37.8	35.2	33.1	36.6	39.8	40.6	39.9	
TDS/XGS	11.8	9.2	14.6	14.6	8.7	10.3	9.0	10.7	11.7	
Concessional/TDO	27.0									
IBRD exposure indicators (%)										
IBRD DS/public DS	7.5	8.3	6.4	31.0	11.9	13.8	16.0	19.1	20.0	
Preferred creditor DS/public	50.8	53.0	20.6	63.2	84.1	80.6	73.1	69.6	63.9	
DS (%) ^c										
IBRD DS/XGS	0.5	0.4	0.7	3.3	0.5	0.6	0.7	0.7	0.6	
IBRD TDO (US\$m) ^d	223	248	264	214	227	244	257	265	271	
Of which present value of										
guarantees (US\$m)	٠									
Share of IBRD portfolio (%)	0	0	0	0	0	0	0	0	0	
IDA TDO (US\$m) ^d	388	362	384	413	377	371	364	356	346	
IFC (US\$m)										
Loans										
Equity and quasi-equity /c										
MIGA										
MIGA guarantees (US\$m)										

a. Includes public and publicly guaranteed debt, private nonguaranteed, use of IMF credits and net short-term capital.

b. "XGS" denotes exports of goods and services, including workers' remittances.

c. Preferred creditors are defined as IBRD, IDA, the regional multilateral development banks, the IMF, and the Bank for International Settlements.

d. Includes present value of guarantees.

e. Includes equity and quasi-equity types of both loan and equity instruments.

¹⁴ See footnote 10

Annex 11 Map—to add

